About Perfect Commerce.

Perfect provides global best-in-class SaaS sourcing & procurement solutions—developed by procurement professionals for the enterprise & public market sectors. Since 1994, Perfect’s complete end-to-end platform enables businesses to reduce costs while increasing operational efficiency. Headquartered in the United states, with the broadest global reach and deepest global capabilities of any independent provider, Perfect services more than 2 million end users in 70 countries, supports 15 languages and over 50 currencies. A preferred partner to the Global 1000, Perfect’s cloud solutions & services solve complex industry challenges—throughout the spend lifecycle.

www.perfect.com
Enable Customer Control
- Customers easily manage ordering, tracking, receiving and paying (or querying) online.
- Customers can do business with you any time!
- Product and order queries to the call center or sales team are reduced – account information is available to customers online.

Strengthen Business
- Use reports to monitor customer trends, engage opportunities and manage risks.
- Publish specials to particular customer sector groups electronically. Up-sell and cross-sell.

Increase Efficiency
- System-generated invoicing and matching means fewer errors.
- Reporting tools enable visibility of invoice status – resulting in better receivables management.
- Online systems integrate with back office or ERP systems.

Improve Cash Flow
- There’s no delay in invoicing – it can be automatically triggered as part of the order process. Watch receivables days reduce immediately!
- Peak cash flow periods are managed with early warning of unpaid accounts.

Identify Your Challenges, Embrace Our Solution.

Today, the Food Service Industry is challenged with finding new, efficient ways to sell – businesses want a sales partner to simplify the process. The Perfect investment includes a team of online sales experts who understand your needs and offer tried and true solutions.

- Marketing and Sales Teams You want intuitive software that makes buying simple so customers find and purchase the items they need with greater ease and speed. Our online marketing specialists customize eNabler based on your branding and business needs, and interface it with your backend systems. With the Perfect Commerce eNabler solution, your customers search your catalogs, find the products or services they need, place and track orders, and receive, search and pay invoices – all online!

- Operations Managers Before we implement, we make it our business to understand your requirements, processes and systems, and how to integrate Perfect Commerce eNabler to give you a spectacular return on investment! Perfect Commerce hosts, supports and maintains the software so you don’t have to!

- IT Personnel Implement with ease. Not only do we include IT specialists in our implementation team, we bring in business process specialists with rich experience in B2B implementation who work with you to get your customers ordering online, quickly and effectively! Because eNabler is Software-as-a-Service, you don’t need experts to run it, nor do you need IT investment in hardware or software – and only pay for what you use.

OPERATE MULTIPLE CATEGORY TREES
MERGE DATA WITH INFORMATION SYSTEM
CONTROL DELIVERY DATA BASED ON CONTRACT
CALCULATE PRICE ACCORDING TO WEIGHT
MODIFY ONLINE/ ERP AND SYNCHRONIZE
SUPPORT MULTIPLE ERPS/ USER ACCOUNTS

Take your solution on-the-go!
Perfect’s innovative mobile application makes it easy for your customers to shop online, on the go! Your shoppers track invoices, purchases and deliveries on their tablet or smartphone – enhancing your business wherever you are!
<table>
<thead>
<tr>
<th>Publish &amp; Market</th>
<th>Sell &amp; Track</th>
<th>Invoice &amp; Get Paid</th>
<th>Manage &amp; Report</th>
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<tbody>
<tr>
<td><strong>eNabler Publishing</strong></td>
<td><strong>eNabler Sales</strong></td>
<td><strong>eNabler Invoicing</strong></td>
<td><strong>eNabler Administration</strong></td>
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<tr>
<td>- Customize products, pricing and product information online</td>
<td>- Place orders online and track through fulfilment</td>
<td>- Invoices available to customers on order generation</td>
<td>- Use powerful reporting tools to report online activities</td>
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<td>- Display product information with images, ingredients, nutritional information and pack dimensions</td>
<td>- Change orders and substitute items</td>
<td>- Automatically notify customers of new, due for payment and overdue invoices</td>
<td>- Set up area- and functionality-specific administrator access rights and roles</td>
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<td>- Market products online with system-configured, segment-targeted cross-selling and up-selling</td>
<td>- &quot;Items you have missed&quot; prompts most popular top 10 historically ordered items to avoid missing crucial items</td>
<td>- Receive, approve and pay invoices with online bank-level security</td>
<td>- Troubleshoot system issues using a customer emulation tool</td>
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<td>- Include delegated authority spend limits in user profiles</td>
<td>- Automatically reconcile invoices and accounts</td>
<td>- Communicate with business customers using a comms management dashboard</td>
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<td>- Set-up automatic, blanket and recurring orders</td>
<td>- Log and manage disputes online with full status tracking</td>
<td>- Match invoices and payments automatically</td>
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<td>- Set minimum order amount restrictions</td>
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<td>- Bulk import customer accounts or groups</td>
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<td>- Omni-channel ordering via online, mobile device, call center, email or B2B – managed from a single customer account</td>
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<td>- Manage and publish campaigns to specific customers' groups</td>
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**Benfits**

- No more out-of-date catalogs
- Enhanced customer relationships – communicating is easier for you and for them!
- Efficient browsing with customer-focused content presentation
- More sales, driven by 24/7 web availability
- Enhanced "contact us" highlights issues for easy management – with greater order accuracy guaranteed
- Sales teams now available to focus on new business
- Easy-to-use website promoting repeat ordering with "favorites" and "recently purchased" lists
- Reduced costs on call center help, product inquiry calls to sales, and more!
- "Quick order" capture facilitates mouse-less order build via keyboard
- Reduced support and sales queries
- Increased sales through intelligent product suggestions
- Increased invoice accuracy
- Reduced printing costs – no printing invoices, copy invoices and statements
- Faster payments due to more timely invoicing and early payment discount offers
- Consolidated customer billing communication
- Line-item-level dispute resolution, with ability to pay undisputed invoice portions
- Reduced accounts receivable costs
- Reporting tools help customers to order more efficiently
- Easily set up new accounts and users
- Get to know your customers’ buying patterns by accessing customized reports
- Customer sites have an administrator managing access roles and rights
- Customer administrators support end users; Perfect Commerce supports customer administrators!
- Online FAQ for customer quick reference help
Perfect Commerce eNabler streamlines the order to cash process for you and your customers. It is easy-to-use and can be adapted to your company’s specific requirements. Your Accounts and Customer Service Teams will thank you, as your customers manage their own orders, invoices and payments—24 hours a day, 7 days a week.

You’ll enjoy increased sales, reduced operating costs and satisfied, loyal customers. eNabler is your cost-effective online service—fully hosted, supported and maintained by Perfect Commerce!

Let Us Revolutionize Your Business.

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Your partnership is our priority. We enable your success through client-specific training and 24/7 support. Perfect’s subscription renewal rate of 99% exemplifies our commitment to ongoing and intimate client relationships paired with secure, industry-leading technology.

Perfect Commerce is incredibly flexible and does not take the typical supplier approach. The experts at Perfect have felt like an extended part of our team.”

-Ross Anderson, Brakes Head of e-Commerce

Customers love it because they know they have total control of their account – and they find it so easy to use.”

-Jay Tennekoon, BP e-Commerce Manager