

Optimize Your Spend Management Lifecycle With Perfect Commerce Software and Service Solutions.



About the Perfect Commerce Team.

Since 1994, Perfect Commerce has been automating spend management initiatives—offering world-class sourcing and procurement solutions to the enterprise and public market sectors. Globally, we serve more than 300 businesses, most in the Fortune 500, providing a true end-to-end platform that greatly enables cost reduction while easily increasing operational efficiency and minimizing risk. Our proven, reliable suite of software and services solve even the most complex industry challenges—throughout the spend lifecycle.

Procurement Evolution Requires Tailored Solutions.

Procurement success comes from a tailored spend management system that's easy to use, not just for you and your company but also for the suppliers you work with every day.

Perfect Commerce enables you to make strategic decisions about your spend. With our best-in-class SaaS solutions, we meet your industry needs every step of the way:

- Capture and transform raw data into a reliable dataset
- Improve spend visibility and control
- Eliminate the hassle of catalog management
- Drive better policy and contract compliance
- Optimize supplier trading partner relationships
- Automate invoice and payment processing
- Reduce tail spend complexity

Our flexible, easy-to-use solutions deliver bottom-line savings to businesses of all sizes, in any industry.

Through our Supplier Onboarding Program, you naturally increase the value of your procurement system, ensuring supplier satisfaction and success:

- Streamlined online registration
- Highly-personalized supplier orientation
- Rich content creation collaboration and training
- Customized Supplier Tracker program
- Comprehensive resource site for suppliers



Identify Your Challenges, Embrace Our Solutions.

Today's businesses are challenged with finding new ways to save and want a procurement partner to help navigate the process. The Perfect investment includes a team of procurement experts who understand your needs and offer tried and true solutions.

- **Chief Procurement Officers** need a strategic procurement partner to help unlock more value and bottom-line savings throughout the spend management lifecycle. Utilizing a full suite of best-in-class software and services means exceptional forecasting, spend analysis and reporting capabilities in one place. With visibility and control driving better decision-making at every level, you'll stay ahead of the competition and be an asset to your organization.
- **Procurement Managers** know the importance of efficiently executing every step of the source-to-settle process. From spend analysis, sourcing and contract creation through catalog development and management, POs, and payments, efficient products drive greater user adoption and policy compliance. By creating more effective cost structures and better negotiated contracts, you'll deliver clear cost savings to your organization.
- **Purchasing Agents** want intuitive software that makes buying simple. Requisition and invoicing must be streamlined, user-friendly solutions that facilitate improved management of the buyer-seller relationship. Giving suppliers the tools and support they need for convenient registration and content upload, helps you find and purchase the items you need with greater ease and speed.

*Gartner, Inc., the world's leading information technology research and advisory company, recognized Perfect Commerce among the top five for core modules and solution attributes.**

*Gartner, Magic Quadrant for Strategic Sourcing Application Suites, Deborah R Wilson / Magnus Bergfors / Richard Adams, 1 July 2013. Gartner does not endorse any vendor, product or service depicted in its research publications, and does not advise technology users to select only those vendors with the highest ratings. Gartner research publications consist of the opinions of Gartner's research organization and should not be construed as statements of fact. Gartner disclaims all warranties, expressed or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.

Our Solutions Are Designed For You.

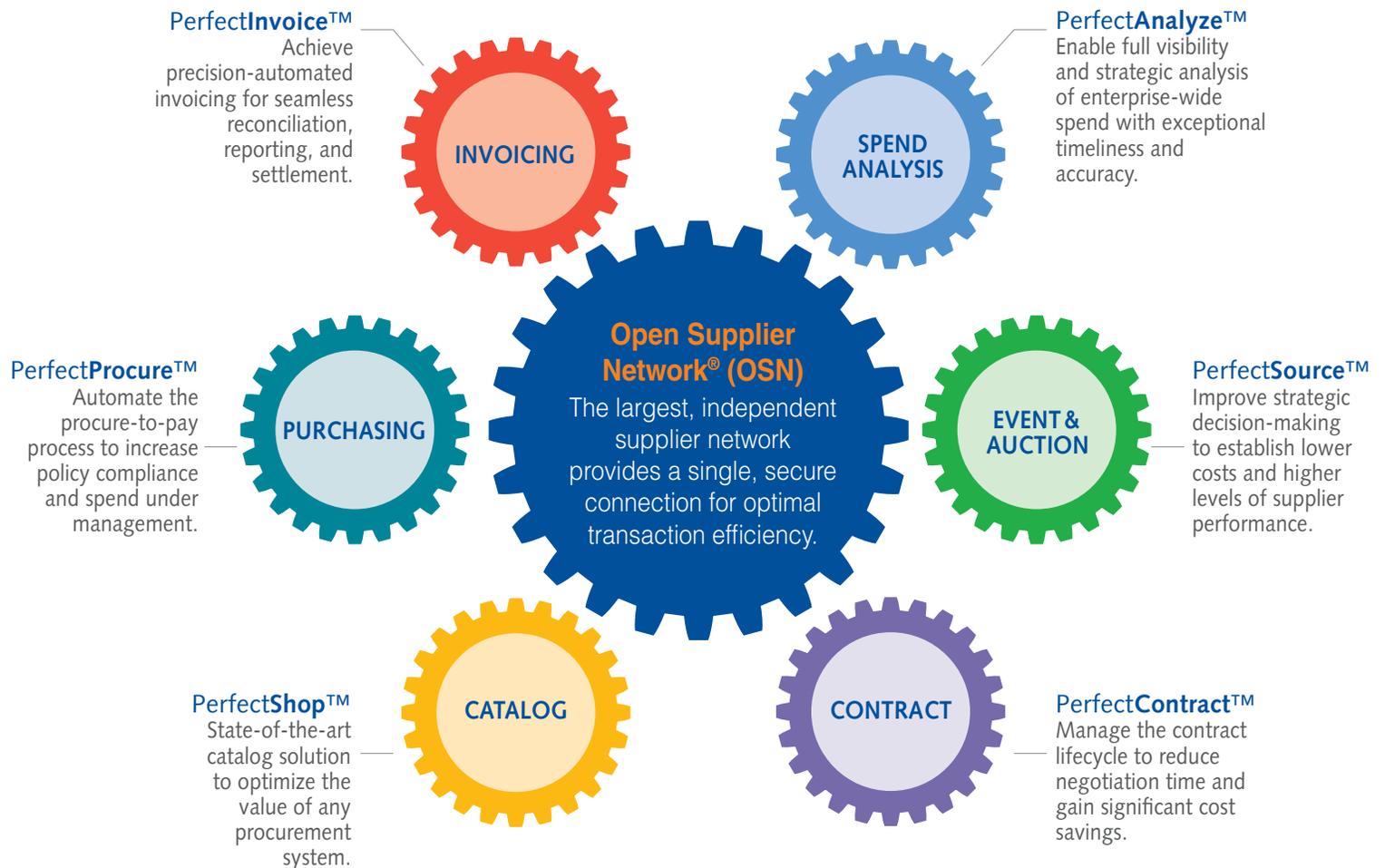
The Perfect solution helps you save spend across all areas of business by delivering an immediate, highly-configurable, end-to-end platform of proven spend management software and services. We will help you rein in excessive spend, simplify global interaction and optimize transaction efficiency. With the Perfect Commerce customizable solution suite, you will have all the tools you need to efficiently manage spend while minimizing risk.

Let Our Services Work For Your Business.

With Commerce One Business Process Outsourcing (C1BPO), you leverage Perfect's procurement services to manage your non-core spend and one-time buys more effectively. Utilizing our vast supplier network and proven strategic sourcing solutions and technology, you'll thoroughly maximize every non-core spend transaction resulting in significant time and cost savings for your company.

- 1.3 MILLION END-USERS
- 500,000 SUPPLIERS
- 300 CUSTOMERS
- 99% RENEWAL RATE
- 127 COUNTRIES
- 12 LANGUAGES

PERFECT COMMERCE OFFERS A COMPLETE SOLUTION SUITE CONSISTING OF SOFTWARE AND SERVICES THAT ADDRESS A WIDE RANGE OF INDUSTRY CHALLENGES.



Each innovative module works well on its own, together with other modules in the Perfect solution suite, or integrated with your ERP or third party solutions.



Listen To Your Peers Around The Globe.

"ITT Corporation has had a long and valued relationship with Perfect Commerce that has resulted in more spend under management and driven enterprise-wide cost savings."

—Peter Gabriel, Director, ITT Global Supply Chain Services (GSCS)

"Perfect Commerce is the spend management expert we rely on to provide our customers with the global procurement solutions they need."

—Gary Morley, Director, Sales & Marketing, Scan One

"Perfect Commerce products are reliable and their customer-focused business model has helped my department automate processes, drive enterprise-wide cost savings and bring more value to our dollar."

—James Martin, Senior Buyer, NOVA Chemical

Let Us Revolutionize Your Business.

We know commerce. As buyers, suppliers, and finance professionals, we know you work across departments, lines of businesses, countries and languages. We know you have commodity purchasing issues that cannot be resolved with a single, boundary-laden system.

Perfect Commerce offers highly-personalized products, delivers efficient user adoption, transformation, trading partner onboarding, and so much more. We are a partner that knows **NO** boundaries. We have immediately deliverable, cost-saving software products. We have a global reach. We have customers across many industries. We provide unparalleled support and services that enhance your investment in Perfect software and the buyers and suppliers who use it.

We are **PERFECT COMMERCE**...Commerce without Boundaries.



Your partnership is our priority. We enable your success through client-specific training and 24/7 support. Perfect's subscription renewal rate of 99% exemplifies our commitment to ongoing and intimate client relationships paired with secure, industry-leading technology.



PERFECT COMMERCE

Commerce without Boundaries

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