

Build a sourcing plan that improves the performance of your supply chain, delivers better business results and increases shareholder return.

FUNDAMENTAL SUPPLY CHAIN IMPROVEMENT

Like many organizations, your company may be pursuing supply chain improvements to achieve better business results. And like many others, you may face tough challenges in developing a sound improvement plan. For example, do you lack reliable data on procurement spending? Or, do you have so much data that it's difficult to organize and understand? Is your procurement staff too busy with day-to-day priorities to focus on planning?

If any of these issues sound familiar, Perfect Commerce can help. Our Sourcing Plans offering is designed to help you discover the information you need to identify supply chain opportunities and build a sourcing plan that optimizes your internal resources to improve supply chain results.

WHAT ARE PERFECT COMMERCE SOURING PLANS?

Perfect Commerce uses a disciplined, process-oriented approach to identify supply chain improvement opportunities and create a sourcing plan that is aligned with your company's business objectives. Through the phased process illustrated below, Perfect Commerce builds a detailed, executable 12- to 24-month plan that improves your sourcing processes and enables immediate, quantifiable results.



Sourcing Plan					
Category	Supplier	Spend	Method	Dates	Owner
Steel Pipe	XYZ Co.	\$XX M	Auctions	July 1 - Aug 30	Steve
Wood Poles					
Valves					

Analysis of current expenditures gives you a clear picture of your organization's spending trends and patterns.

Synchronization of your current sourcing strategies with the savings opportunities identified. Strategies developed for achieving near-term, tactical improvement.

Sound rationale provided for improving your sourcing processes, including analysis of current sourcing methods, supply market analysis, and financial impact.

A detailed and executable 12- to 24-month plan that defines a path forward and quantifies hard-dollar savings by spend category.

DISTINCT VALUE TO YOU:

- Development of a detailed, disciplined and executable sourcing process, active project management and specific performance metrics
- Cost savings aligned with your company's business objectives
- Optimized use of internal resources, enabling your supply chain organization to do more with less
- Higher return on investment in e-procurement systems and integration projects
- Tools and processes to increase staff efficiency and effectiveness, including an auto-mated bid solicitation tool, supplier assessment tool and supplier adoption process
- Focused team of Pantellos experts with deep supply chain experience

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