

## ***Reduce procurement cycle time and take advantage of pricing discounts from leading industry suppliers.***

If you're looking for cost-reduction opportunities that won't strain limited supply chain resources, you'll want to investigate pre-negotiated supplier agreements from Perfect Commerce.

### **A PLUG-IN SOLUTION FOR RAPID VALUE**

Perfect Commerce has structured and facilitated a set of supplier agreements that you can select "off the shelf," instantly establishing new contracts. You bypass the lengthy, resource-intensive process of finding and negotiating with suppliers *without* giving up the competitive advantages of sourcing.

Perfect Commerce Supplier Agreements feature:

- Standard catalogs
- Pricing discounts
- Competitive terms and conditions
- Value-added offerings that lower total cost

### **IMPROVE TRANSACTION EFFICIENCY**

Most participating suppliers are e-procurement-ready with electronic catalogs, enabling quick and efficient transactions that save time and money while improving service to your internal customers. Some suppliers are fully integrated with Perfect Commerce and able to transact with you using your existing technology. Integration lowers transaction costs and improves efficiency for you and the supplier.

### **BUY FROM LEADING SUPPLIERS**

You'll be doing business with the best in the business when you adopt a Perfect Commerce Supplier Agreement. Participating suppliers include industry leaders such as Hightowers Petroleum Co., MSC, Fastenal, Fisher Safety, Corporate Express, Faison Office Products, HP, Software House International and Verizon.

### **MEET DIVERSITY GOALS**

Many existing supplier agreements are with best-in-class diversity suppliers who have extensive industry experience. Adopting one of our diversity supplier agreements helps you save time and money while contributing to corporate diversity goals.

### **DISTINCT VALUE TO YOU:**

- Pre-negotiated agreements, ready for instant adoption
- Discounted prices and value-added services from leading industry suppliers
- Shorter procurement cycles
- Faster, more efficient transactions using e-procurement-ready agreements
- Many agreements with best-in-class diversity suppliers
- No up-front fees for adoption
- Agreements for numerous commonly purchased categories, including:

Safety supplies

IT hardware

General industrial MRO

Wire and cable

Wireless telecommunications

Fleet tires

Medical benefits sourcing

### **More Information? Contact:**

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